



YACHTING COMPLIANCE & CONSULTING

INTERNATIONAL YACHT MANAGEMENT CONSULTANCY

Company & Services Presentation

CYPRUS · GREECE

POSITIONING

An independent specialist between the yacht owner and the regulatory obligations.

A. Karanasiou Yachting Compliance & Consulting Ltd stands between the yacht owner and the regulatory obligations, an independent specialist for owners, managers, and operators of both commercial and private registered yachts. The practice translates regulatory obligation into a managed, documented process, rather than a recurring fire drill.

BASED IN

Cyprus & Greece, operating internationally

REACH

Mediterranean, Caribbean, and further afield

LANGUAGES

English, Greek

WHO IT'S FOR

Owners' representatives and management companies, commercial and private yachts.

◆ Vessel size

Typically 24m and above

◆ Flag states

Cayman Islands, IoM, Red Ensign Group, Malta, Marshall Islands, Bahamas, Cook Islands, Panama, Langkawi, etc.

◆ Vessel status

New builds and established yachts alike, whether already flag-registered or being flagged for the first time

SERVICE LINES

Five disciplines, one managed process.

01

Fleet Compliance

Ongoing regulatory oversight
across the vessel lifecycle

02

SMS Documentation

ISM-Code safety
management procedures,
built per vessel

03

Crewing Administration

MLC 2006 documentation
and process support

04

Regulatory Correspondence

Direct liaison with flag states,
class, and insurers, including
DPA & CSO services

05

International Compliance Advisory

What changes, and what
doesn't, across borders

01

Fleet Compliance

Ongoing regulatory oversight across the vessel lifecycle: tracking certificate renewal dates, survey cycles, and flag-state and class requirements, flagging gaps before they become findings at a port state control inspection.

02

SMS Documentation

Drafting and maintaining Safety Management System procedures under the ISM Code, adapted to each vessel rather than issued as a generic template, including vessel-specific procedure sets covering navigation, emergency response, maintenance, and crew responsibilities.

03

Crewing Administration

Documentation and process support for crew compliance under MLC 2006: contracts, certification tracking, rest-hour records, and the paperwork trail a flag-state or ILO inspection expects to see.

04

Regulatory Correspondence

Direct liaison with flag states, classification societies, and insurers on the client's behalf, including DPA & CSO services: incident correspondence, survey coordination, equipment replacement approvals, and the written record that protects the owner if a claim is later contested.

International Compliance Advisory

The service line that ties the others together for a vessel operating across borders, advising on what changes, and what doesn't, when a vessel changes flag state, cruising region, or enters a new jurisdiction.

01

Flag & registration

Confirm eligibility, transfer or complete registration

02

Class & survey

Carry over class status or arrange required surveys

03

Certification audit

ISM, ISPS, MLC 2006, SOLAS, reissued where required

04

Crew compliance

STCW recognition, contracts, visas and work permits

05

Customs status

VAT / import position in the new operating region

06

Insurance & P&I

Confirm cover holds and insurers are notified

07

Local reporting

Agent, port authority, and MARPOL obligations

ENGAGEMENT MODEL

Three ways to work together.

◆ Consultancy Based

On-call advisory access for owners' offices that need a compliance sounding board without a full mandate: ad-hoc guidance on regulatory questions, second opinions on correspondence, and support as issues arise.

◆ Management Based

The standing, recurring relationship most management companies and owners' offices want: ongoing fleet compliance, SMS, and crewing support, with priority turnaround on correspondence and inspection prep.

◆ Project Based

A defined piece of work: an SMS build-out, a flag transfer, a specific incident or survey, scoped and agreed in writing before work begins.

All three are scoped in writing before work begins.

CREDENTIALS

Grounded in the frameworks that govern the fleet.

MARPOL

MLC 2006

ISM Code

ISPS

SOLAS

REG Yacht Code

Particular depth in Cayman Islands flag-state requirements. Full registration documents (incorporation, registered office, tax identification) available on request as part of a client's own due-diligence process.

LANGUAGES

English, Greek



A managed, documented process, not a recurring fire drill.



◆ Alexandra Karanasiou

FOUNDER AND PRINCIPAL CONSULTANT

A specialized yacht management consultancy founded on extensive, first-hand experience in flag-state compliance, classification requirements and safety management.

The company supports yacht owners, management companies, captains and family offices in navigating the regulatory and operational decisions that protect the yacht, its crew and the owner's interests. Every engagement is managed with discretion, direct principal involvement and a practical understanding of yacht operations.

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